

Message Text

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FM SECSTATE WASHDC

TO USMISSION NATO PRIORITY

INFO AMEMBASSY BONN PRIORITY

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E.O. 11652: NA

TAGS: BEXP, NATO, GW, ETEL, MCAP

SUBJECT: PRODUCT OPPORTUNITY - CIP-67 PROJECT - NATO

--- INFRASTRUCTURE BID STATUS

REF: STATE 293751

1. NOTARIZED TRUE COPIES OF GTE INTERNATIONAL'S COMPLETED AND SIGNED PREQUALIFICATION QUESTIONNAIRE FOR CIP-67 WHICH SENT TO FRG ON JUNE 7, 1974, WERE FORWARDED ON 12/15/75 TO GERMAN MILITARY REPRESENTATIVE (GMR) WASHINGTON, AND VIA INTERNATIONAL AIRMAIL TO USNATO AND AMEMBASSY BONN. GTE POSITIVE THAT NO OTHER REQUEST RECEIVED SUBSEQUENTLY FROM BWB REQUIRING GTE RESPONSE. GTE THEREFORE REQUESTS ON BASIS OF 6/7/74 COMPLETED QUESTIONNAIRE THAT IT BE ISSUED COPY OF BIDDING DOCUMENTS FOR CIP-67 SO IT MAY PROCEED WITH DEVELOPMENT OF GTE BID. GMR WASHINGTON RECEIVED COPY GTE 6/7/74 QUESTIONNAIRE 12/17/75.

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2. GUS COONTZ, AMEMBASSY BONN ADVISES 12/17/75 THAT BWB

ACKNOWLEDGES RECEIPT GTE 6/7/74 RESPONSE BUT CONSIDERED IT ONLY INTENT TO BID. BWB CLAIMS REGULAR QUESTIONNAIRE SENT TO GTE INTERNATIONAL 7/10/74, DEADLINE 8/1/74, AND UNLESS GTE CAN PROVE COMPLETED QUESTIONNAIRE RETURNED TO BWB, (E.G., REGISTRY CERTIFICATION) NO CHANCE GTE COULD QUALIFY

AS BIDDER. REGISTRY PROOF OBVIOUSLY LACKING SINCE GTE NEVER RECEIVED QUESTIONNAIRE; THEREFORE SUGGEST THAT BWB PROVIDE REGISTRY PROOF THAT GTE ACCEPTED QUESTIONNAIRE. COONTZ BELIEVES USNATO POSSIBLY BETTER POSITION TO INFLUENCE SOLUTION, BUT REQUESTS USNATO KEEP BONN ADVISED ON DEVELOPMENTS. INGERSOLL

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